Paseo Master Association Treasurer's Report Based on Unaudited April 30, 2021 Financial Statements (HOA meeting of May 19, 2021)

The Paseo HOA had an operating surplus of \$887,397 which is \$237,997 in excess of the minimum recommended by our professionals (two months of 2021 assessments).

The replacement reserves were \$1,306,163 at 12.31.20 and increased to \$1,381,726 as of 4.30.21. Assessments of \$180,000 along with interest of \$134 were added to the reserves. Total expenditures of (\$104,571) were charged against the reserves during the calendar year.

The working capital fund was \$136,155 at 12.31.20. Year to date capital contributions of \$123,000 were added to the fund. Special projects of (\$15,877) were expensed leaving a balance of \$243,278 as of 4.30.21. Please note there have been several closings remitted since 4.30.21 (19) and there are currently 31 pending sales.

For the month, the association had an income of \$51,438 against a budget of \$1,725 for a positive variance of \$49,714. Food and beverage exceeded budget by \$34,316. Salaries, excluding food and beverage, exceeded budget by \$11,630.

For the year, the association had an income of \$209,573 against a budget of \$25,826 for a positive variance of \$183,747. Food and beverage exceeded budget by \$96,207. Salaries, excluding food and beverage, exceeded budget by \$49,958.

For the year, food and beverage had a direct loss of (\$17,342) against a budget of (\$113,549) for a positive variance of \$96,207. Salaries were under budget by \$55,757, supplies by \$20,089 and cost of goods sold due to the rate variance of \$21,744.

Paseo Master HOA Balance Sheet As of 04.30.21

י מיית מסומוונים	Capital projects	Cash impact of the working capital fund	Collected	Seginning Balance	Fund balance	nond balance	correst liabilities	Dever en revenue	COLLEGE GSSECS	Other current assets	Deposits	Other receivables	Accounts receivable	Cash		22.01.04:00:21
887,397		(107,123)	316,696	677,824		887,397	(135,607)	(592,027)	1,615,031	108,772	10,220	10 226	337 450	1,158,583	Operating	
243,278	(15,877)		123,000	136,155		243,278			243,278				- : ()	243.278	Working Capital	
1,130,675	(15,877)	(107,123)	316,696 123,000	813,979		1,130,675	(135,607)	(592,027)	1,858,309	108,772	±0,226	10,770	327 /50	1 401 861	Total	
1,381,726	134 (104,571)		180.000	1,306,163		1,381,726			1,381,726				1,001,700	1 381 726	Capital Reserves	
2,512 401	120 44	1207,123	73 55 315 596 315 596	2 120 140		2,512,401	協長		3 240 035	108		0 to 150 to	K : 60 00	762 861		

Two months of assessments Excess (deficit) operating reserves

649,400 237,997

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Paseo Master HOA Income Statement As of 04.30.21

As of 04.30.21						
		Current Month			Year to Date	
	Actual	Budget	Variance	Actual	Budget	Variance
-Master dues	294,700	294,700	io	1,178,800	1,178,800	
Reserve dues	90,000	90,000	: W	180,000	180,000	٠
Interest income	7	125	(118)	807	200	307
Events	×	W	æ	94	(1)	(*)
Retail rtems	2,175	250	1,925	13,923	4,750	9,173
Amenities and other	614	1,030	(416)	4,537	4,120	417
Food and beverage	132,957	105,700	72,75	536,742	542,300	(5,558)
Lapital assessments	2,160		2,160	15,877		15,877
income	522,613	491,805	30,808	1,930,685	1,910,470	20,215
ega	200	200	,	1,871	2,000	130
Other administrative	5,970	5,896	(74)	22,579	23,646	1,067
Bulk Cable	101,655	101,708	23	406,619	406,830	211
Utilities (other)	15,728	18,673	2,945	66,449	75,237	8,788
Contracts	4,780	6,385	1,605	21,810	25,540	3,730
TOUR AT CE	5,565	6,085	520	22,224	23,324	1,100
Diestyle park Cost of salas	. 000	75	75	1 0	300	300
Food and heversage counties	44,884	41,765	(3,119)	189,650	215,568	25,918
Entertainment	7 025	5,016	(909)	77,77	118,0V	20,089
Other amenities	10 214	8 920	(1,294)	28 204	05,62	(1,014)
Retail items	845	250	(595)	10 940	0,000 0,750	(1,023)
Pool (other)	5,707	6,020	314	17,444	24.080	6.636
Landscaping	9,188	11,268	2.080	37.646	45.072	7.476
Maintenance	10,576	8,326	(2,250)	26,127	33,854	7.727
Payroli						
Food and beverage	67,427	78,574	11,147	287,713	343,470	55,757
Member services	8,161	8,912	751	35,528	39,143	3,615
Dool monitor	6,408	14,653	8,245	23,332	59,098	35,766
Administration	34,517	36,305	1,788	139,615	140,678	1,063
Maintenance	19,277	20,123	846	69,300	78,814	9,514
Capital reserves	000'06	90,000	400	180,000	180,000	ř
Capital projects	2,160	×	(2,160)	15,877	8	(15,877)
Expenses	471,175	490,081	18,905	1,721,112	1,884,644	163,532
Net Income (loss) - normal operations Unusual items	51,438	1,725	49,714	209,573	25,826	183,747
Cash recognition of working capital assessments	38,340		38,340	107,123		107,123
Net Income (loss) per KW statements	89,778	1,725	88,054	316,696	25,826	290,870
Working Capital projects						
Landscaping upgrades at the VC	810		(810)	364		(364)
Wireless microphones - theater	9		(0.00)	2.649		(7,530)
Extra weight for the strength machines			:000	2,260		(2,260)
Gym rowing machine			(4)	1,998		(1,998)
iki project (design)	1,350		(1,350)	1,350		(1,350)

(15,877)

15,877

2,160

Paseo Marder HOO Food and Boyage LS OL NO To sA

							816'52	-		(611'E)	=		eoneineV 22OO
							(527,6)			(== -(=)			
							762'T.T			(627,2)			ornuloV
							COZ 1.1			90 Ľ t			Rate
							006'01			(I6Z't)			g9ı.
							796'6			569'7			Volume
										305 6			Rate
								•	(00.0)	0.00		00.0	Food
%9.78	%9°SZ	%9 [.] SL	%£.88			0/+:C/	2/ // 6						
%9.02	% b .LZ	%9.02	%E.81			%6,71 %4,87	%L'6	%£'£9	%9.62	%9'62	74.3%	%4'05	Labor
		, , , ,	700 07			700 Z I	.≉ %9,E	%6'LT	%E.4I	%1.E	%9'8I	%S'ST	səilddns
%0.eE	%L'01	%7.8E	%S'9E			%9 [.] 07	%p'p	B/O:CC	0.0100				
						703 00	70 V	%8. 6 E	%E.2E	%8'\$	%S'6E	%8.EE	Total
%S'EE	%E'9E	%p.7£	32.2%			%S.4E	%E'\$	%0.2E	%L.0E	0/010	0.4.0		
%L'44	%8.44	%6 '68	40.2%			%9°Sb	%8.E	%0'tt	%Z.04	%8.9	%0'SE	%2.82	168
						,	700 0	700 00	70C UV	%Z.A	44.0%	%8.ee	Food
													Cost of goods sold
%6'29	%9.27	74.2%	%8.69			%8.27	74'5%	%7.28	%6'96	%S'tZ	%S'SL	%0.001	Direct cost recovery
										, G # V C	703 32	700 001	Direct cost recovery
1													
(070,185)	(617,773)	(114'0/5)	(810'554)	%S.28-	102,230	(272,911)	407'96	(655'ETT)	(17/342)	915,45	(/S7'bF)	65	מוברו וספפ
				-				(655'ETT)	(248,71)	916,46	(ZSZ'bE)	69	Direct loss
\$20,881,1 (070,188)	275,252,1 (577,914)	(II+'+/E) 955'8++'I	(£10'55¢)	-		862,464 (STZ,611)	Z0Z'96	(645,E11)	\$54,084 (17,342)	91£'b£			
1,188,024	7,532,372	955'877'T	888'80S'T	_%I.SI- _	(984'65)	862'565	S92'T01				(ZSZ'\$E)	65 868'7ET	Total direct expenses Direct loss
ÞZ0 ' 881'T	124,148 275,522,1	955'844'T	888'805'T	 	(987,62)	862,464	\$92'TOT						Zotal direct expenses
1,188,024	7,532,372	955'877'T	888'80S'T	 	(984'65)	862'565	S92'T01	678'559	780'75 5	6S0'Z	Z\$6'6ET	868'721	
ÞZ0 ' 881'T	829'7E2 124,148 27E,2E2,1	955'845'T T78'TT8 002'TZZ	675,561 608,059 888,802,1	%E.41- %8.4- %1.51-	(865,21) (872,6)	862,464 870,272	\$92'TOT \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	044,823 074,848 118,36	554,084 554,722	650'L	726,87	724,78 868,2E1	Labor Total direct expenses
₽50'881'T	124,148 275,522,1	955'844'T	888'805'T	%E.41- %8.4- %1.51-	(987,62)	862,464	\$92'TOT	648,828 074,848	\$80,482 E17,782	650'L	726,87	724,78 868,2E1	Labor Total direct expenses
₽50'881'T	829'7E2 124,148 27E,2E2,1	955'8bb'T 158'TT8 002'TZZ bTS'STb	707,48E 67E,EGI 608,0E6 888,802,I	%6.41- %8.4- %1.51-	(862,7E) (872,9) (887,92)	862,464 E70,272 E41,78	\$92'TOT 252'\$\$ 680'07 816'\$Z	678,223 074,545 118,36 892,212	254,084 517,782 517,782	650'Z	726,81 472,87 818,01 726,87	\$88,05 724,73 868,05	Salpplies Labor Total direct expenses
₹20'881'T 166'90∠ 966'S9T	£62,252, £26,752 £26,752	955'8bb'T Tb8'TT8 002'TZZ bTS'STb 479'T6T	788,802,1 707,48£ 707,48£	%1.21- %1.21-	(862,82) (882,7E) (887,2E)	862,464 865,464 865,464	\$92'TOT 252'\$5 680'07 816'\$Z 290'\$	819'68 819'68	189,681 527,782 517,782 517,782	650'Z ZÞT'TT (696) (6TT'E)	256'6ET \$75'82 \$19'61 \$92'Tb \$\$\psi \(\frac{1}{3} \)	794,91 724,73 724,73 724,73	Salpplies Labor Total direct expenses
€09'9€T	££¢'Z6I	955'8bb'T 158'TT8 002'TZZ bTS'STb	707,48E 67E,EGI 608,0E6 888,802,I	%1.21- %1.21-	(862,7E) (872,9) (887,92)	862,464 E70,272 E41,78	\$92'TOT 252'\$\$ 680'07 816'\$Z	678,223 074,545 118,36 892,212	254,084 517,782 517,782	650'Z ZÞT'TT (696) (6TT'E)	726,81 472,87 818,01 726,87	\$88,05 724,73 868,05	Food Bar Total COGS Supplies Labor Total direct expenses
€09'9€T	££¢'Z6I	955'8bb'T Tb8'TT8 002'TZZ bTS'STb 479'T6T	788,802,1 707,48£ 707,48£	%1.21- %1.21-	(862,82) (882,7E) (887,2E)	862,464 865,464 865,464	\$92'TOT 252'\$5 680'07 816'\$Z 290'\$	819'68 819'68	189,681 527,782 517,782 517,782	650'Z ZÞT'TT (696) (6TT'E)	256'6ET \$75'82 \$19'61 \$92'Tb \$\$\psi \(\frac{1}{3} \)	794,91 724,73 724,73 724,73	Total COGS Labor Total direct expenses
€09'9€T	££¢'Z6I	955'8bb'T Tb8'TT8 002'TZZ bTS'STb 479'T6T	788,421 707,48£ 707,48£ 608,059 888,802,1	%1.21- %2.42- %1.24- %1.24- %1.21- %1.21-	(862,62) (862,62) (862,7E) (862,0) (887,0)	862,464 865,464 865,464	\$92'TOT \(\sum_{\subseteq} \subseteq \sin \subseteq \subseteq \subseteq \subseteq \subseteq \subseteq \s	678'SS9 074,E4E 118,08 818,08 818,08	1.52,48 860,201	(250,1) (720,1) (720,1) (760,2)	256'6ET b/5'8/ 819'61 59/'Tb 5bb'81 07E'EZ	734,72 734,73 734,61 734,73 74	Food Bar Total COGS Supplies Labor Total direct expenses
\$26,881,1 60,218 60,218 760,218 760,871 760,871	275,252,1 124,148 823,752 662,824 665,261 138,035	955'8bb'T Ib8'IT8 002'IZZ b15'STb 429'161 488'EZZ	788,802,1 618,622 707,48£ 608,059 888,802,1	%1.21- %2.42- %1.24- %1.24- %1.21- %1.21-	(862,82) (882,7E) (887,2E)	862,464 865,464 865,464	\$92'TOT 252'\$5 680'07 816'\$Z 290'\$	819'68 819'68	189,681 527,782 517,782 517,782	650'Z ZÞT'TT (696) (6TT'E)	256'6ET \$75'82 \$19'61 \$92'Tb \$\$\psi \(\frac{1}{3} \)	794,91 724,73 724,73 724,73	Food Bar Total COGS Supplies Labor Total direct expenses
\$20,804 \$26,308 \$26,308 \$26,308 \$26,308 \$26,308	### ### ### ### ### ### ### ### ### ##	955'8bb'T Ib8'IT8 002'IZZ b15'STb 429'161 488'EZZ	788,421 707,48£ 707,48£ 608,059 888,802,1	%1.21- %2.42- %1.24- %1.24- %1.21- %1.21-	910,231 (872,6) (872,6) (872,1)	862,464 865,464 865,464 865,464	\$92'TOT L52'\$5 680'0Z 816'\$Z L90'\$ Z\$8'0Z (85\$'\$)	00E, SA2, 300 00E, SA2 00E, SA	ZVZ'9ES	650'\(\frac{7}{4}\) (696) (611'\(\varepsilon\) (220'\(\varepsilon\) (260'\(\varepsilon\) (250'\(\varepsilon\)	256'6ET #25'82 819'6T \$92'T# \$##'8T 072'EZ	726,2E1	Total Sales Cost of goods sold Food Bar Total COGS Labor Total direct expenses
\$26,881,1 60,218 60,218 760,218 760,871 760,871	665,211,1 276,252,1 124,148 823,762 662,624 662,624 668,031	955'8bb'T Tb8'TT8 002'TZZ b15'STb 429'T6T 429'T6T 488'EZZ	278,620,1 707,48£ 707,48£ 707,48£ 707,48£	%T.St- %B.p- %E.pI- %T.St- %O.SI- %O.SI-	(862,62) (862,62) (862,7E) (862,0) (887,0)	268,891 527,47E 527,82 525,82 526,52 527,47E	\$92'TOT L52'\$5 680'0Z 816'\$Z L90'\$ Z58'0Z (855'\$)	050,050 050,050 050,050 050,050 050,050 050,050 050,050 050,050	\$80'\$55 ETZ'287 CZZ'9Z OS9'68T ESS'\$8 860'50T	850'\(\lambda\) (650'\(\lambda\) (671'\(\tau\) (220'\(\tau\) (250'\(\tau\) (250'\(\tau\) (250'\(\tau\)	256'6ET #25'82 819'6T \$92'Tb \$92'Tb \$92'EZ 002'SOT	890'69 868'7ET 256'7ET	Bar Sales Total Sales Cost of goods sold Food Bar Total COGS Supplies Labor Total direct expenses
256,895 520,804 520,804 520,804 520,881,1 520,881,1 520,881,1 520,881,1 520,881,1 520,881,1 520,881,1 520,885	\$20,582 \$20,782 \$20,782 \$20,782 \$20,782 \$20,584 \$20,782 \$20,58	955'8bb'T Tb8'TI8 002'TZZ b15'STb 429'T61 488'EZZ	278, E20, I 278, E20, I	%1.21- %9.4- %1.24- %1.24- %1.24- %0.21- %2.54- %0.51-	(845,0) (865,7£) (872,1) (872,1) (872,1) (872,1) (872,1)	862,464 865,464 865,464 865,464	\$92'TOT \(\frac{1}{2}\frac{1}{2	00E, SA2, 300 00E, SA2 00E, SA	ZVZ'9ES	650'\(\frac{7}{4}\) (696) (611'\(\varepsilon\) (220'\(\varepsilon\) (260'\(\varepsilon\) (250'\(\varepsilon\)	256'6ET #25'82 819'6T \$92'T# \$##'8T 072'EZ	726,2E1	Total Sales Cost of goods sold Food Bar Total COGS Labor Total direct expenses
188,025 188,025 178,494 178,494 178,494 136,603 136,996 165,996 706,931	Isutah St., S22, S22, S22, S22, S22, S22, S22, S2	955'8bb'T Tb8'TI8 002'TZZ b15'STb 429'T61 488'EZZ	278, E20, I 278, E20, I	%1.21- %9.4- %1.24- %1.24- %1.24- %0.21- %2.54- %0.51-	(845,0) (865,7£) (872,1) (872,1) (872,1) (872,1) (872,1)	268,891 527,47E 527,82 525,82 526,52 527,47E	\$92'TOT L52'\$5 680'0Z 816'\$Z L90'\$ Z58'0Z (855'\$)	050,050 050,050 050,050 050,050 050,050 050,050 050,050 050,050	#80'#\$\$ ETZ'287 CZZ'9Z OS9'68T ES\$'#8 860'\$OT CWZ'9E\$ #96'\$ZZ	888,01 (820,1) (800,2) (811,6) (820,1) (720,1) (720,1) (720,1) (720,1)	256'6ET #25'82 819'6T \$92'T# \$##'8T 002'SOT 002'SOT 000'ES	890'69 688'E9 868'ZET	Bar Sales Total Sales Cost of goods sold Food Bar Total COGS Supplies Labor Total direct expenses
256,895 520,804 520,804 520,804 520,881,1 520,881,1 520,881,1 520,881,1 520,881,1 520,881,1 520,881,1 520,885	\$20,582 \$20,782 \$20,782 \$20,782 \$20,782 \$20,584 \$20,782 \$20,58	955'8bb'T Tb8'TT8 002'TZZ bT5'STb 429'T6T 488'EZZ bbT'b40'T TT0'ETS EET'T9S	\$88'805'T \$88'805'T \$28'E50'T \$28'E50'T \$25'E50'T	%T.ST- %9.p- %E.pI- %7.Sp- %0.SI- %2.Ep %0.56 %0.72	25,644 25,644 25,635 (26,252) (37,273) (37,273) (37,273) (37,639)	\$65,494 \$65,494 \$65,494 \$65,494 \$65,494 \$65,494	\$92'TOT 252'\$\$ 680'02 816'\$2 290'\$ 758'02 (85\$'\$) \$17'61 (277'\$7) \$300epeA	050,250 06,250 06,251 06,250 06,251 06,250 06,250 06,250	\$80'\$55 ETZ'287 CZZ'9Z OS9'68T ESS'\$8 860'50T	888,01 (811,11 (800,2) (250,1) (720,1) (720,1) (720,1) (720,1)	256'6ET #25'82 819'6T \$92'Tb \$92'Tb \$92'EZ 002'SOT	16015A 1	Bar Sales Total Sales Cost of goods sold Food Bar Total COGS Supplies Labor Total direct expenses

Paseo Master HOA Working Capital Fund

Extra weight for the strength machines (2,260) Gym rowing machine (1,998) Tiki project (design) Bar stools for Bistro serving table Available balance 3.31.21 Closings since prior month end 33 Estimated additional 2021 sales Working capital estimate for 2021 Working capital estimate for 2021 Working since prior month end 33 Estimated additional 2021 sales Working sales at the VC Drainage issues at tennis Tiki expansion Walk-in freezer - Tiki kitchen Restructure serving station (Tiki) Tiki kitchen AC	(7,650) (5,000) (14,064) 1,500 1,500	(364) (1,414) (8,669) (2,569) (2,260) (1,998) (1,988) (1,988) (1,988) (1,980) (1,900) (5,000) (5,000) (5,000) (5,000) (5,000) (5,000) (6,000) (7,307)
Asphalt, fencing and landscaping at BB/PB court PB Canopy and pad WordPress (mypaseo.life) Portable propane generator		25,000 25,000 10,000 1,500

363,218

40.08	290.79	250.70	160.34	1,163.15	1,002.82	43.38	334.18	291	lotal
1									1
0.52	0.66	0.13	2.10	2.63	0.53	(0.21)	0.66	0.87	Other
0.65	10	(0.65)	2.60	¥	(2.60)	1.16	2.471	(1.16)	Retail (net)
(0 11)	0.44	0.54	(0.42)	1.75	2.17	0.20	0.44	0.23	events (net)
(0.97)	2.11	3.08	(3.86)	8.44	12.30	(2.01)	1.89	3.90	cale
0.00	1.75	0.94	3.21	6.98	3.77	1.39	1.75	0.35	Card vices
0,43	4.03	3.62	1.66	16.13	14.46	0.48	4.03	3.55	IT Services
0.01	3,65	3.64	0.04	14.61	14.56	0.01	3.65	3.64	Tannis (not)
0.24	5.09	4.85	0.96	20.35	19.39	0.45	5.31	4.86	Management Contract
(0.35)	6.49	6.84	(1.41)	25.96	27.37	(0.87)	07.0	7.00	Insurance
1-4 1-3 (7)	5.25	3. 021	5.79	21.01	15.22	(2.07)	5.2.5	4.90	Entertainment
0.79	8.54	7.75	3.15	34.16	31.00	0.00	7.70	A 00	Pool
[] []	9.83	8.21	5.48	39.33	27.00	0 66 F.01	7 79	7 17	Member Services
7.80	12.89	5.09	21.21	20.37	30 00	1 21	2 2 1	8 07	Landscaping
1-1	10.41	14.30	7, 7,	£1.67	36 06	7 10	12.79	5.59	Amenity Access
1.02	16 /1	14 50	7 67	65.65	57.98	2.57	16.29	13.72	∪tilities
70 00	24 77	3.78	83.95	99.08	15.13	29.94	29.89	(0.05)	Food and Beverage
3.76	24.58	20.82	15.04	98.31	83.27	(1.23)	24.82	26.05	Maintenance
)	39.27	39.27	C	157.07	157.07	(()	78.53	78.53	Replacement Reserves
0.49	36.28	35.79	1.97	145.13	143.16	1.50	37.26	35.77	Administration
0.03	88.75	88.70	0.18	355.00	354.82	0.05	88.75	88:70	Administration
) 		Bulk Cable
									Per Unit
45,937	333,244	287,307	183,747	1,332,974	1,149,227	49,714	382,976	333,262	Total
200	/00	TOT	1,700	()					
D 6	752	151	7.406	3.012	606	(240)	753	993	Other
745	*	(746)	2,983	v.	(2,983)	1,330	ř	(1,330)	Retail (net)
(121	500	621	(483)	2,000	2,483	233	500	268	Events (net)
12707	2,417	3,524	(4,429)	9,667	14,096	(2,301)	2,167	4,468	cale
OTE	2.000	1,080	3,680	8,000	4,320	1,595	2,000	405	Cost
470	4,620	4,144	1,904	18,480	16,576	553	4,620	4,067	T Sonicos
E C	4,185	4,172	51	16,740	16,689	13	4,185	4,1/2	Tamic (nat)
r.i	158,5	5,556	1,100	23,324	22,224	520	6,085	5,565	Management Control
É	7,438	7,841	(1,614)	29,750	31,364	(1,000)	6,025	7,025	Succession of the succession o
(f) (f)	6,020	4,361	6,636	24,080	17,444	314	6,020	5,707	Entertainment
706	9,786	8,882	3,615	39,143	35,528	751	8,912	8,161	Pool
1,857	11,268	9,411	7,426	45,072	37,646	2,080	11,268	9,188	Member Services
00,04.2	14,775	5,833	35,766	59,098	23,332	8,245	14,000	0,400	andscaning
-1 -1 -1-1	18,809	16,612	8,788	75,237	66,449	2,945	10,0/3	5 400	Amenity Access
24,000	28,387	4,336	96,207	113,549	1/,342	34,316	10,727	15 738	Utilities
E ALIO	28,167	23,857	17,240	112,668	95,428	(1,405)	24,05	23,034	Food and Reverage
×	45,000	45,000	31	000,081	DOO'ORT	1	20,000	20,000	Maintenance
Un On Un	41,581	41,016	2,260	155,324	162,064	1,714	20,72	oon de	Replacement Reserves
U/LA	TOT, 708	11,015	117	166,004	164,064	1 714	42 701	40.987	Administration
) 1	406 830	406 619	53	101.708	101,655	Bulk Cable
Vanance	Budget	Actual	Variance	Budget	Actual	Budget Variance	Budget	Actual	
South	Average per Month	Ave		Year to Date			Current Month	· 10 .	